



## Memorandum

**To:** Small Business Commission

**From:** Tom Ward, Chairman 

**Date:** February 18, 2010

**Subject:** Statistical Analysis of Written Public Hearing Testimony

The Commission received 16 letters of testimony representing the views of 36 firms. In addition, we received testimony from the Southern Arizona Chapter of the AIA; for this analysis, the AIA letter was counted as one firm.

After reviewing the testimony, I divided the speakers' concerns into five broad categories. These categories and the number of firms that addressed them are listed below:

1. General praise for the County's Procurement procedures (QBC and QCL). 18 firms
2. Support for the County's current small business procedures. 10 firms
3. Support for changes in the County's current small business procedures. 10 firms
4. Support for breaking up large projects into smaller segments. 7 firms
5. Support for changing the definition of small business. 3 firms

In reviewing my notes from the spoken testimony, excluding the firms that both spoke and wrote, I found approximately the same concerns with the exception of some support for redefining local firms.

I believe our emphasis should be on item 3, above.

c: Tom Moulton, Director, Economic Development and Tourism  
Aurora Hernandez, Recording Secretary, SBC