



## **PIMA COUNTY NOTICE OF INVITATION FOR BIDS (IFB)**

**Solicitation Number:** 1000541 **Title:** Generator Maintenance & Repair Service

**DUE IN AND OPENS:** **NOVEMBER 20, 2009 AT 11:00 A.M. MST**

**Submit Bid to:**

Pima County Procurement Department  
130 West Congress, 3rd Floor, Receptionist  
Tucson, Arizona 85701

**Pre-Bid Conference:** **11/10/09 AT 11:00 A.M.MST**

Pima County Procurement Department  
130 West Congress, 3rd Floor  
Tucson, Arizona 85701

**SOLICITATION:** Pima County is soliciting bids from Respondents qualified, responsible and willing to provide the following Goods and/or Services in compliance with all solicitation specifications and requirements contained or referenced herein.

**GENERAL DESCRIPTION:** To provide Pima County with Generator Preventative Maintenance and Repair Services on an as needed basis as per specifications called for herein in the estimated annual amount of \$70,000.00.

You may download a full copy of this solicitation at [www.pima.gov/procure/ifbrfp.htm](http://www.pima.gov/procure/ifbrfp.htm) by selecting the solicitation number. Respondents are required to check this website for addenda prior to the Due In and Opens date to assure that the bid incorporates all addenda. Prospective Respondents may also pick up a copy, Monday through Friday excluding legal holidays, 8 am to 5 pm Tucson, Arizona time at the address listed above.

**A Pre-Bid Conference will be held for the purpose of clarifying requirements and answering prospective respondent questions. It is the responsibility of Prospective Respondents to familiarize themselves with all requirements of the solicitation and to identify any issues at the conference. Attendance is optional, but strongly recommended and encouraged.**

Bids shall be submitted as defined in the Instructions to Bidders, in accordance with the Standard Terms and Conditions, and all solicitation documents either referenced or included herein. Failure to do so may be cause for rejection as *non-responsive*.

Bidders must complete and return those documents identified in the Instruction to Bidders Submission of Bids instruction.

Bids may not be withdrawn for 60 days after opening except as allowed by the Pima County Procurement Code.

Bonds are not required.

RESPONDENTS ARE REQUIRED TO READ THE ENTIRE SOLICITATION, INCLUDING ALL REFERENCED DOCUMENTS, ASSURES THAT THEY CAN AND ARE WILLING TO COMPLY, AND TO INCORPORATE ALL ASSOCIATED COSTS IN THEIR BID.

Questions and Deviation requests shall be submitted in writing to Procurement Department, Attention: John Nanosky. All submittals shall reference the Solicitation Number and Title; Questions or Deviation Requests submitted within eight (08) days of the solicitation *Due in and Opens Date* may not be answered.

Fax: (520) 791-6513    email: John.nanosky@pima.gov

USPO Mail to the following address:

Pima County Procurement Department, 130 W. Congress, 3rd Floor, Mailstop # DT-AB3-126; Tucson, AZ 85701

**VERBAL REQUESTS FOR CLARIFICATIONS OR INTERPRETATIONS WILL NOT BE ACCEPTED.**

John Nanosky  
Commodity/Contracts Officer

**Publish:** *The Territorial:* November 2, 3, 4, and 5,, 2009

**INSTRUCTIONS TO BIDDERS**

FAILURE TO COMPLY MAY CAUSE THE BID TO BE IMPROPERLY EVALUATED OR DEEMED NON-RESPONSIVE

**1. PREPARATION OF RESPONSES**

All bids shall be made using the forms provided in this package. All prices and notations must be printed in ink or typewritten. **No erasures are permitted.** Errors may be crossed out and corrections printed in ink or typewritten adjacent to error and shall be initialed in ink by person signing the bid. Typewritten responses are **preferred**.

All bids shall as appropriate indicate the registered trade name, stock number, and packaging of the items included in the bid. Surety, if required by this solicitation, may be in the form of a bond, cashier's check or certificate of deposit made payable to *Pima County*. Personal or company checks are not acceptable.

**2. OFFER AGREEMENT –Solicitation # 1000541 Generator Maintenance & Repair Services**

The attached or referenced Offer Agreement when completed, signed and submitted by the Offeror is a binding offer that results in a legal contract when accepted and executed by Pima County as defined by this solicitation. The Offer Agreement document must be completed and signed by an authorized representative certifying that the firm can and is willing to meet all requirements of the solicitation.

**Supplier Minimum Qualifications:**

Supplier Minimum Qualifications are intended to establish the respondent's capacity and responsibility for providing the services or products solicited. To be evaluated and considered for award of contract the Offeror shall submit with the Offer Agreement all documents specified in article 3. *Supplier Minimum Qualifications* of the Offer Agreement. If requested by article 3, the Offeror shall denote in article 3 of the Offer Agreement the license numbers/descriptions and other information requested.

**Unit Prices & Bid Certification:**

Respondents shall fully complete and sign article 7. *Compensation & Payment* and article 15. *Bid/Offer Agreement* certification sections of the Offer Agreement utilizing the forms provided by this solicitation.

Unless otherwise stated, a Unit Price shall be given for all items defined by the Offer Agreement Unit Prices schedule. Requested information and data shall be provided in the precise manner requested. Product descriptions shall provide sufficient information to precisely document the product being offered. All unit prices shall remain firm for the initial term of the executed agreement, with the exception that should seller during the term of the agreement offer to another buyer pricing for like or similar quantity, products or services at price more favorable than those given to Pima County ("COUNTY"), that seller shall offer same pricing to County effective on the date offered to other buyer. Unit prices given by respondent shall include all costs (excluding sales tax) required to implement and actively conduct and document cost control and reduction activities. Unit Prices shall include all costs incidental to the provision of the requirements defined by the solicitation and Offer Agreement and unless otherwise specified by the Delivery Article shall be F.O.B. Destination & Freight Prepaid Not Billed ("F.O.B. Destination"), no additional payments will be invoiced or paid. Unit prices shall prevail in the event of an extension error. Price each item separately. Delivery time if stated as a number of days shall mean "calendar" days.

COUNTY reserves the right to question, clarify and correct obvious errors.

**3. SPECIFICATIONS & DEVIATIONS**

The specifications included in this solicitation are intended to identify the kind and quality of goods and/or services to be provided without being unnecessarily restrictive, and as required to provide the information needed for the development of consistent and comprehensive bids, evaluation of bids and to efficiently support the subsequent ordering, invoicing and payment processes.

**INSTRUCTIONS TO BIDDERS** (continued)

Items included in the bid shall satisfy all specifications and requirements set forth by the County's Offer Agreement. Equipment brand names, models and numbers, when given are intended to identify a level of quality, equivalent performance and dimensional specifications, and are for reference only, unless otherwise specified by the County's Offer Agreement. Failure to perform appropriate research, discovery, examine any drawings, specifications, and instructions will be at the respondent's sole risk.

Deviation requests shall specifically document and clearly illustrate the deviation to the specification, or the requirement, set forth by this solicitation and fully explain the requested deviation's impact on the end performance of the item. Deviation requests shall be submitted as prior to the initial solicitation due date. Requests shall be submitted as soon as is possible and within 8 days of the solicitation due date else they may not be answered or addressed.

Acceptance or rejection of any deviation request shall be at the sole discretion of the County and will be made in writing by the County via specific addendum of the solicitation and Offer Agreement as applicable. Respondents shall complete article 13. *Acknowledgement of Solicitation Addenda* of the Offer Agreement prior to submission.

Bidders are advised that conditional offers or notations on the documents submitted that do not conform to or that request exceptions to the published solicitation and addenda may be considered non-responsive and not evaluated.

All equipment shall be models of current production, latest design and technology, new and unused unless otherwise specified.

Manufacturer and supplier documentation, including and not limited to the following shall be provided by the successful respondent not later than 14 days after request by the County and at no additional cost; warranty; caution-informational warnings; recommended maintenance schedule and process; recommended spare parts list; operating, technical and maintenance manuals including drawings, if appropriate; product brochures; and material safety data sheets (MSDS).

**4. SUBMISSION OF BIDS**

Submissions are binding offers and will result in a binding contract upon acceptance by Pima County by issue of a properly executed contract document referencing said offer.

The submittal shall include all information requested by the solicitation, and utilize without modification the forms provided by the solicitation. Respondents are to complete, execute and submit one original and one copy of the following bid documents:

**SIGNED OFFER AGREEMENT with completed Item Unit Prices and documents or media defining other items within the scope of the agreement with Unit Prices and Discount Percents, or Discounted Prices offered; Provide Addenda acknowledgement, tax, & contact information**

**100% of the line items must be bid or the bid will be deemed non-responsive.** Bids must be received and time stamped at the location on or before the time and date as defined by the Invitation for Bid. **Late bids will not be accepted, or will be returned unopened.**

Bids must be signed by an authorized agent of the respondent and submitted in a sealed envelope marked or labeled with the respondent firm name, solicitation number, title, solicitation due date and time, to the location and not later than the Bid Due Date/Time specified by the *Invitation for Bid*.

Bids and modifications received after the *Due In & Opens* date and time will not be accepted. Facsimiles of bids will not be accepted.

Failure to comply with the solicitation requirements, including submittals that modify the solicitation requirements, may be cause for the respondent's bid to be rejected as *non-responsive* and not evaluated.

**5. COMPLIANCE WITH AGREEMENT**

County will execute an agreement with the successful respondent by issue of a blanket contract, purchase order or contract. The respondent agrees to establish, monitor, and manage an effective administration process that assures compliance with all requirements of the agreement. In particular, the respondent agrees that they shall not provide goods or services in excess of the executed agreement items, item quantity, item amount, or agreement amount without prior written authorization by amendment or change order properly executed by the County. Any items provided in excess of the quantity stated in the agreement shall be at the Respondent's own risk. Respondents shall decline verbal requests to

**INSTRUCTIONS TO BIDDERS** (continued)

deliver items in excess of the agreement and shall report all such requests in writing to the Pima County Procurement Department within 1 workday of the request. The report shall include the name of the requesting individual and the nature of the request.

**6. INQUIRIES**

Results of this procurement will not be given in response to telephone inquiries. Interested parties are invited to attend the public opening at the time and date stated in this solicitation. A tabulation of submittals will be on file at the Procurement Department. No oral interpretations or clarifications will be made to any respondent as to the meaning of any of the solicitation documents. If a prospective respondent believes a requirement of the solicitation documents to be needlessly restrictive, unfair, or unclear, the respondent shall notify the Pima County Procurement department in writing identifying the issue with suggested solution prior to the closing time set for receipt of the solicitation bid. Responses from COUNTY will be made by written addendum and sent to all known potential respondents. Issues identified less than 8 days prior to the solicitation opening date may not be answered.

**7. ORDER OF PRECEDENCE-CONFLICTING DOCUMENTS**

In the event there are variations or conflicts between these instructions and the standard terms and conditions or the offer agreement document, the standard terms & conditions and offer agreement shall govern.

**8. VENDOR RECORD MAINTENANCE**

By submitting a response to this solicitation, the submitter agrees to establish and maintain a complete Pima County Vendor record, including the provision of a properly completed and executed "Request for Taxpayer Identification Number and Certification" document (Form W-9), within ten calendar days of the solicitation due date. The Vendor also agrees to update the information within ten calendar days of any change in that information and prior to the submission of any invoice or request for payment. The preferred method for creating or updating this record is via the Internet utilizing the Pima County Vendor Registration and Messaging Portal (VRAMP). The portal requires that the Vendor establish and maintain email functionality. In addition to providing the means for a Vendor to create and maintain their Vendor record, VRAMP also provides for email notice to the vendor regarding solicitations published by Pima County for commodities of interest as defined by the Vendor record. Internet links for Vendor Registration, VRAMP and commodity codes used to define products and services, for which the Vendor is capable of providing, are located at the Procurement Internet page: [www.pima.gov/procure](http://www.pima.gov/procure).

**9. SMALL BUSINESS ENTERPRISE (SBE) PREFERENCE**

For those bids that do not exceed \$500,000 per contract year, a 5% bid preference will be given to firms submitting SBE Certificates issued by the City of Tucson WITH THEIR BID; said certification is subject to verification and acceptance by Pima County. If the certification is accepted by Pima County, the bid will be evaluated at 95% of the bid amount to determine the low and responsive bid. If an award of contract is made, the contract will be formed utilizing the Unit Prices, or Lump Sum, as bid.

**To be eligible for the price preference, SBE firms must include with their bid documents a copy of their current certification certificate** which may be acquired from the City of Tucson; Office of Equal Opportunity Programs, (520) 791-4593 (520) 791-2639 TTY, 201 N. Stone Ave., 3rd Floor North, Tucson, AZ 85701. Their SBE website, which typically includes an SBE Application Form and a Directory listing firms holding SBE Certification, is located at: <http://www.tucsonaz.gov/eoo/sbe.html>

The process of acquiring SBE Certification may take several weeks. Please contact the Pima County Vendor Relations Division at (520) 740-3296 for assistance or further information.

**END OF INSTRUCTIONS TO BIDDERS**  
**(Revised July 30, 2009)**

**1. INTENT:**

This document is intended to establish an indefinite delivery/indefinite quantity purchase agreement contract to provide Pima County ("County") with Generator Preventative Maintenance & Repair Services as the County may order from time to time by issue of purchase orders pursuant to a resulting executed and effective agreement. County will award an agreement for the purchase of goods as specified herein, and Supplier will receive compensation when goods are rendered as per the terms of the purchase order(s) issued against the agreement.

Although particular County Departments may be identified in the solicitation, unless otherwise documented by the executed agreement document, all County Departments may utilize the resulting agreement. The County reserves the right to add like items to this agreement and shall receive a formal quote from the supplier for these items.

All Goods offered or provided pursuant to the resulting executed and effective agreement shall conform to the requirements defined by or referred to by the solicitation documents including *solicitation addenda*, *Instructions to Bidders*, *Standard Terms and Conditions* and this *Offer Agreement* all of which are incorporated herein.

It is the intent of all parties to this agreement that this document, including all attachments and documents incorporated by reference, constitutes the entire agreement between the parties pertaining to the subject matter hereof, and all prior or contemporaneous agreements and understandings, oral or written, are hereby superseded and merged herein.

**2. AGREEMENT TERM, RENEWALS & REVISIONS:**

The initial term of the agreement will be for a one-year period and include four (04) one-year renewals that may be exercised upon the written agreement of the parties, as set forth below.

Proposed extension/renewal/revisions to the contract shall be made through the issuance by County to Supplier of a revised Blanket Contract or Purchase Order document setting forth the requested changes. Failure by Supplier to object in writing to proposed revised terms, conditions and/or specifications within ten (10) calendar days of issuance by County shall signify acceptance by Supplier and the amendment shall be binding upon the parties, effective on the date of issuance.

**3. SUPPLIER MINIMUM QUALIFICATIONS:**

The Contractor certifies that they are competent, willing and responsible for providing the Goods in accordance with all requirements of the solicitation and this Offer Agreement and shall meet the following minimum qualifications as defined below:

- Contractor shall have been in business a minimum of three (3) years and provide copy of Register of Contractor's L-29 License to the County with his bid.
- Contractor shall provide a list of a minimum of three (3) Arizona customers for which they have provided similar services during the past three years and include the list in their bid.. The Contractor shall include the number of years they have provided service to each customer.

**4. GOODS SPECIFICATIONS & SCOPE:**

- The Contractor shall comply with the Scope of Services: Exhibit A for Generator Maintenance & repair Services.
- The Contractor shall complete and submit with the Offer Agreement the Price Bid Schedule: Exhibit B for Generator Maintenance & Repair Services.
- The Contractor shall provide their L-29 License Number in the space provided in Exhibit B; Price Bid Schedule.

**5. OFFER ACCEPTANCE AND ORDER RELEASES:**

Offer will be accepted and executed by the County by issue of a Blanket Contract (recurring requirements) and effective on the document's date of issue without further action by either party. The Blanket Contract will document the term of the agreement.

*Order(s)* for Goods pursuant to the executed agreement will be made by County by issue of Purchase Order(s). The Purchase Order(s) will be furnished to Supplier via facsimile, e-mail, or telephone. If the Purchase Order is given verbally, the County Department that issued the Purchase Order will transmit a confirming Purchase Order to the Supplier within five (05) workdays of the date the verbal Purchase Order is given.

Supplier is prohibited from supplying materials or services pursuant to the resulting agreement that are not documented or authorized by a Purchase Order at the time of provision. The Supplier agrees that the County accepts no responsibility regarding this agreement for control or payment for materials or services not documented by a County Purchase Order.

The Supplier agrees to establish, monitor, and manage an effective agreement administration process that assures compliance with all requirements of the agreement. In particular, the respondent agrees that they shall not provide goods or services in excess of the executed agreement items, item quantity, item amount, or agreement amount without prior written authorization by agreement revision properly executed and issued by the County. Any items provided in excess of that stated in the agreement shall be at the Respondent's own risk. Respondents shall decline verbal requests to deliver items in excess of the agreement and shall report all such requests in writing to the COUNTY Procurement Department within one (01) workday of the request. The report shall include the name of the requesting individual and the nature of the request.

#### **6. ACCEPTANCE OF GOODS:**

Acceptance of the goods shall be made by the County Department designated on the issued Purchase Order in accordance with this agreement. Acceptance is required prior to commencement of payment terms.

#### **7. COMPENSATION AND PAYMENT:**

Supplier shall submit Request(s) for Payment/Invoices to the location and entity defined by the County's Purchase Order document.

All Invoice documents shall reference the County's Purchase Order number under which the services or Goods were ordered. **ALL** Invoice line items shall utilize the item description, precise unit price and unit of measure defined by the County's Purchase Order. Invoices that include line items or unit prices that do not match those documented by the County's Purchase Order may be returned to the Supplier unprocessed for correction.

Standard payment terms are net 30 days from the date of valid invoice document and shall not commence until Supplier's Invoice is received and verified by County Financial Operations.

The blanket contract issued to accept Supplier offer will define the not to exceed amount of the agreement. Supplier shall not accept orders, or provide Goods that cumulatively exceed that amount.

Unit Pricing may be negotiated and established as per all requirements of the agreement for items included in the scope of the agreement and for which unit pricing has not been previously defined provided that the item and unit price are offered in writing by the Supplier.

**Unless otherwise stipulated by this agreement or the County's order, all pricing shall be *F.O.B. Destination & Freight Prepaid Not Billed ("F.O.B. Destination")*, delivered to and unloaded at the destination(s) defined by the Delivery article of this agreement or accepted *Order* for services or Goods and all freight cost shall be included in the offered Unit Price.**

**Although State and City sales tax are paid when applicable and invoiced, taxes should not be included in the unit price.**

Price Warranty. Seller shall give Pima County benefit of any price reduction before actual time of shipment. Sellers agree that all pricing given includes all costs required to conduct aggressive and active cost control and reduction activities.

Price Escalation. **It is the intention of both parties that pricing shall remain firm during the term of the agreement.** County shall only consider price increases in conjunction with a renewal of the agreement. In the event that economic conditions are such that unit price increases are desired by the Seller upon renewal of the agreement, Seller shall submit a written request to County with supporting documents justifying such increases at least 90 days prior to the termination date of the agreement. It is agreed that the Unit Prices shall include compensation for the Seller to implement and actively conduct cost and price control activities, and in its request for price increases Seller shall cite sources, specific conditions and document how those conditions affect the cost of its performance, and specific efforts Seller has taken to control and reduce costs. County will review the proposed pricing and determine if it is allowable, fair and reasonable, and in the best interest of County to extend the agreement.

Quantities referred to are estimated quantities. Pima County reserves the right to increase or decrease the quantities and amounts. **No guarantee is made regarding actual orders issued for items or quantities during the term of the agreement.** Pima County shall not be responsible for Supplier inventory or order commitment.

Unit Prices offered shall include all incidentals and associated costs required to comply with and satisfy all requirements referred to or included in this solicitation which includes the *Instructions to Bidders, Standard Terms and Conditions* and Offer Agreement. No payments will be made for items not included in the agreement.

**OPTIONAL EARLY PAYMENT DISCOUNT TERM:** Standard payment terms for the pricing defined by this agreement are Net 30 days after submittal of valid invoice document to County Finance and receipt of goods into payment system by the receiving Department. Pima County Administrative Procedure No. 22-35, section II.B.4 defines the County's practice regarding discounts for early payment. Supplier hereby offers the following discounts to those prices to be used for all orders issued pursuant to this agreement. County will utilize the existing payment code that best matches that offered and does not exceed the offered discount percentage. Payment days cannot be less than ten calendar days. Supplier shall submit valid invoice document consistent with the associated purchase order to County Finance Department at least seven (7) calendar days prior to the date on which the discounted payment is due. If desired, for any order issued pursuant with this agreement, the Supplier may offer early payment discounts that exceed this Standard Early Payment Discount.

Standard Early Payment Discount Percent: \_\_\_\_\_% if payment tendered within \_\_\_\_\_ Days as above

**EXHIBIT B – Price Bid Schedule**

**Scheduled Preventive Maintenance and Unscheduled Maintenance  
and Repair Services for Emergency Power Generators**

**Contractor must submit 100% of the line items below or their bid will be deemed non-reponsive.**

**PART 1- PER EXHIBIT A - SCOPE OF SERVICES 2.**

| Item # | DESCRIPTION                                     | Generator         | Estimated Annual | UOM    | Total       |
|--------|---|-------------------|------------------|--------|-------------|
|        | Location  | Description       | Qty              | UOM    | Extended \$ |
| 1      | FMD Central Plant                               | 750 kw            | 1                | Annual |             |
| 2      | FMD Juvenile Court Ctr                          | 500kw             | 1                | Annual |             |
| 3      | RWRD 3390 Richey Rd                             | Kolhler 20 kw     | 1                | Annual |             |
| 4      | RWRD W Cortaro Farms Rd (Marana)                | Detroit 400 kw    | 1                | Annual |             |
| 5      | RWRD 5540 W Tangerine (Marana)                  | Onan 250 kw       | 1                | Annual |             |
| 6      | RWRD 5540 W Tangerine (Marana)                  | Kolhler 60 kw     | 1                | Annual |             |
| 7      | RWRD 5900 E Old Vail Road (Az St Prison)        | DMT 300 kw        | 1                | Annual |             |
| 8      | RWRD 151 N Prudence Rd                          | Kohler 125 kw     | 1                | Annual |             |
| 9      | RWRD 6401 E Sunrise Dr                          | Kohler 60 kw      | 1                | Annual |             |
| 10     | RWRD 6607 S Camino Del La Tierra                | Kohler 60 kw      | 1                | Annual |             |
| 11     | RWRD 13575 Via Rancho Del Lago (Vail)           | Cat 280 kw        | 1                | Annual |             |
| 12     | RWRD 10633 S Distillery Canyon Spring Dr (Vail) | Detroit 150 kw    | 1                | Annual |             |
| 13     | RWRD 18430 Calle Valle Verde (Sahuarita)        | Olympian 125 kw   | 1                | Annual |             |
| 14     | RWRD 4000 N Silverbell Rd                       | Hanco 100kw       | 1                | Annual |             |
| 15     | OLF 2201 N Nogales Hwy (Green Valley)           | Magnetek 250 kw   | 1                | Annual |             |
| 16     | OLF 10000 W Snyder Hill Rd (Avra Valley)        | Olympian 200 kw   | 1                | Annual |             |
| 17     | OLF 12633 N Sabino Canyon Park (Mt Lemmon)      | Magna One 100 kw  | 1                | Annual |             |
| 18     | Roger Rd 2600 Sweetwater Drive                  | Generac 100 kw    | 1                | Annual |             |
| 19     | Roger Rd 2600 Sweetwater Drive                  | Generac 100 kw    | 1                | Annual |             |
| 20     | Roger Rd 2600 Sweetwater Drive                  | Honda 8000 PPG #2 | 1                | Annual |             |
| 21     | Roger Rd 2600 Sweetwater Drive                  | Honda 8000 PPG #3 | 1                | Annual |             |
| 22     | RWRD 1100 W Sahuarita Rd                        | Cummins 750 kw    | 1                | Annual |             |
| 23     | OLF 10000 W Snyder Hill Rd (Avra Valley)        | CAT C9 300 kw     | 1                | Annual |             |
|        | SUB TOTAL BID                                   |                   |                  |        |             |

**PART 2- PER EXHIBIT – A SCOPE OF SERVICES 3.**

| ITEM # | DESCRIPTION  | ESTIMATED QUANTITY | UOM   | HOURLY PRICE \$ | EXTENDED AMOUNT \$ |
|--------|--|--------------------|-------|-----------------|--------------------|
| 3      | Unscheduled Maintenance and Repair Services, Regular Hours, 7:00am – 4:00pm, Monday - Friday | 256                | Hours |                 |                    |
| 4      | Unscheduled Maintenance and Repair Services, After Hours                                     | 36                 | Hours |                 |                    |
|        | SUB TOTAL BID  |                    |       |                 |                    |

| DESCRIPTION     | SUBTOTAL AMOUNT |
|-----------------|-----------------|
| PART 1          | \$              |
| PART 2          | \$              |
| GRAND TOTAL BID | \$              |
|                 |                 |

Part 3: Percentage Mark-up Above Actual Cost for Repair Parts (if any)

Remarks/Comments

| Item # | Generator Manufacturer | Mark-up Percentage |
|--------|------------------------|--------------------|
| 31     | Caterpillar            | Cost Plus _____ %  |
| 32     | Detroit Diesel-Allison | Cost Plus _____ %  |
| 33     | Spectrum               | Cost Plus _____ %  |
| 34     | Kohler                 | Cost Plus _____ %  |
| 35     | Cummins                | Cost Plus _____ %  |
| 36     | Onan                   | Cost Plus _____ %  |
| 37     | DMT                    | Cost Plus _____ %  |
| 38     | Olympian               | Cost Plus _____ %  |
| 39     | Hanco                  | Cost Plus _____ %  |
| 40     | Magnetek               | Cost Plus _____ %  |
| 41     | Magna One              | Cost Plus _____ %  |
| 42     | Generac                | Cost Plus _____ %  |
| 43     | Honda                  | Cost Plus _____ %  |
| 44     | Waukesha/Kato          | Cost Plus _____ %  |

Estimated Number of Annual Repair Parts: 10000

Contractor’s L-29 License Number \_\_\_\_\_.

**8. DELIVERY:**

As defined by the Standard Terms “On-Time” delivery is an essential part of the consideration to be given to the County under the agreement. Delivery will be made in accordance with the Instructions to Bidders, Standard Terms and Conditions and to the location(s) referenced on the Purchase Order(s).

The contractor will deliver maintenance services or repair services to the following location(s) listed below and any other defined on the purchase order;

- (1) Conveyance Division, 3355 N Dodge Blvd, Tucson, AZ 85716
- (2) Ina Rd WRF, 7101 N Casa Grande Hwy, Tucson, AZ 85741
- (3) Roger Rd, 2600 W Sweetwater, Tucson, AZ 85743
- (4) Sub-Regional Facilities, 4527 W Walker Rd, Tucson, AZ 85741

The County will place orders for services as needed on a purchase order to the contractor.

The County will schedule Generator Preventative Maintenance as required.

The contractor shall respond to non-emergency services within twenty-four (24) hours from the time of notification and shall respond to emergency services within two (2) hours from time of notification.

**9. TAXES, FEES, EXPENSES:**

Articles sold to Pima County are exempt from federal excise taxes. The County is subject to State and City sales tax. Posada Del Sol is exempt from all taxes as provided in A.R.S. 42-1321 and Arizona State Revenue Code #R-15-5-2320. Pima County will furnish an exemption certificate upon request. No separate charges for delivery, drayage, express, parcel post, packing, insurance, license fees, permits, costs of bonds, surcharges, or bid preparation, will be paid by Pima County, unless expressly included and itemized by the solicitation documents.

**10. OTHER DOCUMENTS**

Supplier and County in entering into this agreement have relied upon information provided or referenced by Pima County Solicitation No. 1000541 including the Invitation For Bids, Instructions to Bidders, Standard Terms and Conditions, Solicitation Addenda, Suppliers Bid Offer, documents submitted by Supplier or References to satisfy Supplier Minimum Qualifications and on other information and documents submitted by the Supplier in its' response to the County's Solicitation. These documents are hereby incorporated into and made a part of this Contract as if set forth in full herein, to the extent not inconsistent with the provisions of this contract.

**11. PERFORMANCE BOND:**

None required.

**12. ACKNOWLEDGEMENT of SOLICITATION ADDENDA:**

Supplier acknowledges that the following solicitation addenda have been incorporated in their offer and this agreement:

| Addendum # | Date | Addendum # | Date | Addendum # | Date |
|------------|------|------------|------|------------|------|
|            |      |            |      |            |      |
|            |      |            |      |            |      |

**13. SCRUTINIZED BUSINESS OPERATIONS**

"Pursuant to A.R.S. §§ 35-391.06 and 393.06, Supplier hereby certifies that it does not have scrutinized business operations in Iran or Sudan. The submission of a false certification by Supplier may result in action up to and including termination of this contract.

**14. SMALL BUSINESS ENTERPRISE (SBE) CERTIFICATION:**

Is your firm SBE certified as defined by the solicitations 'Instruction To Bidders'? Yes  No  (Select one)

If 'Yes', have you included your certification document? Yes  No  (Select one) NOTE: If the SBE Certification document is not submitted with your bid the SBE Preference cannot be applied

(THE REST OF THIS PAGE LEFT BLANK INTENTIONALLY)

15. BID/OFFER CERTIFICATION:

SUPPLIER LEGAL NAME: \_\_\_\_\_

BUSINESS ALSO KNOWN AS: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

REMIT TO ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

CONTACT PERSON NAME/TITLE: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

CONTACT PERSON EMAIL ADDRESS: \_\_\_\_\_

EMAIL ADDRESS TO WHICH ORDERS & CONTRACTS SHALL BE TRANSMITTED:  
\_\_\_\_\_

CORPORATE HEADQUARTERS LOCATION:

ADDRESS: \_\_\_\_\_

CITY, STATE, ZIP: \_\_\_\_\_

By signing and submitting these Offer Agreement documents, the undersigned certifies that they are legally authorized to represent and bind the "Supplier" to legal agreements, that all information submitted is accurate and complete, that the firm has reviewed the Procurement website for solicitation addenda and incorporated to their offer, that the firm is qualified and willing to provide the items requested, and that the firm will comply with all requirements of the solicitation. The Unit Pricing includes all costs incidental to the provision of the items in compliance with the above documents; no additional payment will be made. Conditional offers that modify the solicitation requirements may be deemed not 'responsive' and may not be evaluated. Offeror's submission of a signed offer agreement shall constitute a firm offer and upon the issuance of a blanket contract or purchase order document signed by the Pima County Procurement Director or authorized designate a binding contract is formed that shall require the Offeror to provide the services and materials described in this solicitation. The undersigned hereby offers to furnish the material or service in compliance with all terms, conditions, specifications, defined or referenced by the solicitation, which includes Pima County Standard Terms & Conditions, this Offer Agreement and other documents listed in this Offer Agreement's Other Documents article.

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

\_\_\_\_\_  
PRINTED NAME & TITLE OF AUTHORIZED SUPPLIER REPRESENTATIVE EXECUTING OFFER

PHONE AND E-MAIL: \_\_\_\_\_

## Exhibit A – Scope of Services (7 Pages)

### Scheduled Preventive Maintenance, and Unscheduled Maintenance and Repair Services for Emergency Power Generators

To provide all supervision, labor, material and support required to maintain Pima County's emergency power generators and related systems. Except for emergencies, services shall be performed as called for herein Monday through Friday, excluding County holidays. Many COUNTY generators are old and may require extensive care. It is anticipated that some components will need to be replaced annually.

Accurate monthly reports are required on all preventive maintenance activities. Reports shall be submitted with monthly invoice. Contractor will ensure generators are maintained and paperwork kept in a manner that will ensure successful inspection. Pima County expects all generators to be serviced in the same fashion as if they were all subject to accreditation standards.

1. Required Capability

Provide complete generator support, including all regular scheduled maintenance and scheduled inspections, as needed repairs, as well as emergency repairs and service. Contractor shall have at least four (4) years of experience as a licensed generator service provider and shall employ at least three (3) trained certified service technicians.

2. Scheduled Preventive Maintenance Service Provided

Scheduled on-site visits will be provided by a trained certified service technician, as necessary to meet the requirements of the specifications. Parts and material replacement will be provided as required at no additional cost.

Services will be performed in accordance with the following tasks and schedule. Scheduled Maintenance (SM) and Load Bank Testing at all sites shall be provided once a year and Scheduled Inspections(SI) three times a year. A Scheduled Maintenance or a Scheduled Inspection will be performed at equal intervals on a quarterly basis. Load Bank Testing can be performed in conjunction with the SI.

| System         | Tasks   | SM | SI |
|----------------|---|----|----|
| Engine Lube    | Check for leaks                                   | X  | X  |
|                | Repair minor leaks (tighten nuts, bolts & clamps) | X  | X  |
|                | Oil Sample Analysis taken                         | X  |    |
|                | Replace oil filters                               | X  |    |
|                | Replace oil                                       | X  |    |
|                | Properly dispose of used oil and filter           | X  |    |
| Engine Cooling | Check belts and hoses                             | X  | X  |
|                | Check for leaks                                   | X  | X  |
|                | Repair minor leaks (tighten nuts, bolts & clamps) | X  | X  |
|                | Check coolant level and fill (up to one gallon)   | X  | X  |
|                | Check coolant freeze point                        | X  | X  |
|                | Check inhibitors (nitrates)                       | X  | X  |
|                |   |    |    |

| System             | Tasks   | SM | SI |
|--------------------|---|----|----|
|                    | Replace coolant filters   | X  |    |
|                    | Check radiator for obstruction of air flow                        | X  | X  |
|                    | Check engine block heater   | X  | X  |
|                    | Pressure test system  | X  |    |
| Engine air         | Inspect air cleaner element                                       | X  | X  |
|                    | Inspect louvers and duct work                                     | X  | X  |
|                    | Service crank case breathers and air box drains                   | X  | X  |
| Engine fuel        | Inspect fuel lines and pumps for leaks                            | X  | X  |
|                    | Repair minor leaks (tighten nuts, bolts & clamps)                 | X  | X  |
|                    | Inspect and lubricate governor linkage                            | X  | X  |
|                    | Check day tank operation  | X  | X  |
|                    | Change all fuel filters   | X  |    |
| Engine electrical  | Inspect batteries   | X  | X  |
|                    | Hydrometer test batteries   | X  | X  |
|                    | Clean battery post/cables and apply corrosion inhibitor           | X  | X  |
|                    | Load test batteries   | X  | X  |
| Generator services | Check engine alternator   | X  | X  |
|                    | Inspect and test battery charger for high and low rate and alarms | X  | X  |
|                    | Inspect ignition system   | X  | X  |
| AC generator       | Inspect all AC connections for tightness                          | X  | X  |
|                    | Inspect generator bearing   | X  | X  |
|                    | Lube generator-bearing  | X  | X  |
| Engine exhaust     | Inspect exhaust for leaks   | X  | X  |
|                    | Inspect flex connections  | X  | X  |
|                    | Inspect exhaust outlet rain cap                                   | X  | X  |
|                    | Drain condensation cap  | X  | X  |

| System                    | Tasks   | SM | SI |
|---------------------------|---|----|----|
| Engine instrumentation    | Check all instruments for proper operation  | X  | X  |
|                           | Check and record readings as follows:<br>tachometer<br>hour meter<br>oil pressure (operating RPM)<br>hot PSI<br>cold PSI<br>ammeter<br>voltmeter<br>water temperature | X  | X  |
| AC instrumentation        | Check and verify proper operation - AC Voltmeter  | X  | X  |
|                           | Check and verify proper operation - amp meter phases 1, 2 and 3   | X  | X  |
|                           | Check and verify proper operation - frequency meter   | X  | X  |
| Engine protection system  | Test over crank   | X  | X  |
|                           | Test low oil pressure   | X  | X  |
|                           | Test high water temperature   | X  | X  |
|                           | Test overspeed  | X  | X  |
|                           | Test pre-alarms (if applicable)   | X  | X  |
|                           | Test generator without load   | X  | X  |
| Automatic transfer switch | Inspect general cleanliness (interior & exterior)   | X  | X  |
|                           | Inspect lugs, terminals, connections  | X  | X  |
|                           | Inspect wires for chafing   | X  | X  |
|                           | Check for binding or wear of mechanical linkage   | X  | X  |
|                           | Inspect for arc damage or contact pitting   | X  | X  |
| Generator building test   | Simulate normal power failure   | X  | X  |
|                           | Transfer switch to generator  | X  | X  |
|                           | Record loads, voltage and frequency   | X  | X  |
|                           | Record time delays on transfer switch   | X  | X  |
|                           | Return unit to stand-by mode/position   | X  | X  |
|                           | Wipe down engine and valve covers   | X  | X  |
|                           | Complete and supply all inspections documentation and oil analysis  | X  | X  |

**Annual required service:**

|  |   |
|--|---|
| Load Bank Testing (4 hours, 90% load); to be conducted simultaneously with one of the SI visits. | Record volts, amps, frequency, KW's, ambient temperatures, oil pressure water temperature, and hours at 15-minute intervals. Complete and supply load bank documentation. |
|  | Fuel sample analysis (BS & W) (if applicable)   |
|  | Fuel analysis (if applicable)   |
|  | Coolant analysis (if applicable)  |

3. Unscheduled Maintenance and Repair Service Provided

All unscheduled maintenance and repair (non-routine) work will be done at the direction of the Facilities Management Department. CONTRACTOR may be called upon to estimate and perform various types of non-routine work. This will require a Letter of Authorization (LOA) from the Facilities Management Central Plant Supervisor in order for the CONTRACTOR to proceed with the non-routine project work at the rates set forth in Exhibit B – Payment & Compensation. CONTRACTOR shall not proceed with unscheduled work (except in an emergency) without a LOA. A detailed itemization for any labor, supplies, equipment or parts used is required. Charges shall be submitted with the regular monthly invoice.

Response time will be within twenty-four hours for non-emergency situations.

4. Contractor Requirements

## a. Licenses and Permits

The CONTRACTOR shall be responsible to procure all required licenses and pay all fees necessary and incidental to the lawful conduct of his business as governed by the State of Arizona. CONTRACTOR'S licenses MUST be registered to the CONTRACTOR; subcontracting to another vendor is not allowed. CONTRACTOR shall keep itself fully informed of existing and future Federal, State and local laws, ordinance and regulations which in any manner affect the fulfillment of this contract and shall comply with same.

## b. Office and Telephone Contact

- 1) CONTRACTOR will at all times, 24 hours a day, including weekends and holidays, have a live person answering the telephone to receive repair or maintenance calls.
- 2) Emergency requests, either during or after business hours, shall be responded to on-site within two (2) hours of CONTRACTOR receiving said request.

## c. Parts Supply

CONTRACTOR shall maintain an inventory of sufficient spare parts to support the continuous operation of COUNTY'S generators under this Contract.

## d. Damages to Pima County Facilities

Any damage to building, existing items, or items being maintained caused by Contractor shall be repaired or replaced at no expense to Pima County.

## e. Repairs Due to Failures

All costs for repeat work, or repairs due to failure of prior repairs, will be the responsibility of the CONTRACTOR, as defined in 5c, Warranties and Guarantees.

## f. Safe Work Practices

CONTRACTOR and its employees shall exercise safe industry work practices. All work shall be in compliance with appropriate OSHA, Federal, State, County and local municipalities' ordinances and regulations.

## g. Safe Equipment

All equipment used by CONTRACTOR to perform the work shall be in good working condition and shall also conform to required safety standards.

## h. Timing of Work

All work shall be performed during the regular work hours of 7:00 am to 4:00 pm, Monday through Friday, except emergencies or special work orders. ALL WORK MUST BE DONE AT A TIME AND IN A MANNER THAT WILL NOT INTERFERE WITH THE NORMAL ACTIVITIES OF COUNTY. CONTRACTOR shall perform the work in a manner that minimizes disruption to the normal operations of the building tenants.

## i. Worksite Cleanup

Upon completion of the work, CONTRACTOR is responsible for cleaning and removing all debris, materials and equipment associated with the work performed. Debris is not to be placed into COUNTY trash containers.

## j. Consultation and Training

CONTRACTOR shall be required to provide consultation and expertise to COUNTY upon request.

## k. Service Checklist

A service checklist, provided by CONTRACTOR, shall be filled out by CONTRACTOR'S staff responsible for each location after each service. The checklist shall be submitted on a monthly basis to the Facilities Management Department. The checklist must be signed by the Facilities Management on-site representative.

The checklist must be submitted with the monthly invoice; otherwise, payment may be withheld until corrected documentation is received. CONTRACTOR shall submit a schedule to COUNTY to set up a monthly meeting with COUNTY staff to submit and review documents.

## l. Work Schedule

At a post award conference, CONTRACTOR shall provide a proposed work schedule to accomplish the services pursuant to this Contract. This schedule shall be set on an annual calendar identifying the task and the frequency of work.

This schedule shall be subject to the Facilities Management Department approval. Thereafter, changes in this schedule must be submitted in writing to the Facilities Management Department representative for approval prior to implementation.

CONTRACTOR shall adhere to the approved work schedule and shall complete all routine work during the calendar week in which it is scheduled unless circumstances occur which are beyond the control of the CONTRACTOR.

For failure by CONTRACTOR to provide routine scheduled service or failure to follow contract specifications, COUNTY may deduct the prorated share of the service from any payments due, based on CONTRACTOR'S pricing. This provision will be used only when work is not promptly corrected by CONTRACTOR, or there are continuous documented discrepancies in CONTRACTOR'S performance.

CONTRACTOR shall not be subjected to deductions that exceed their scheduled service rate, as defined by Exhibit B – Payment & Compensation.

m. Quarterly Reviews

CONTRACTOR'S representative will attend a quarterly compliance review with the Central Plant Supervisor regarding the Downtown and Juvenile Center Central Plants. CONTRACTOR will be notified of the exact time and place of each meeting. These reviews will be in addition to any other meetings to review CONTRACTOR'S work.

n. End of Contract Review

At least ten (10) days prior to the end of the Contract, CONTRACTOR and COUNTY representatives will review the contract for compliance. If the required services have not all been performed as scheduled, or the work does not meet the standards established by the Contract, COUNTY will hold the last monthly payment until the standards are met.

o. Employee Identification and Building Access

All employees are to be in uniforms that bear company name or logo, and have picture identification identifying them as employees of contracted company in order to obtain building access. The uniform must consist of a shirt that is easily identifiable and marked with CONTRACTOR name and/or logo. If jackets are worn, they must clearly bear the company identification

5. General Specifications/Requirements:

a. Additions/Deletions

COUNTY reserves the right to add or delete sites and services. Any change in such service or site level will be documented and payment to Contractor shall be modified accordingly by an amendment.

COUNTY also reserves the right to make changes to its equipment. Should these changes substantially alter the services required or payments authorized under this Contract, the change will be documented by an amendment.

COUNTY reserves the right to make alterations in specific work hours as may be found necessary or desirable. Such changes shall not invalidate the Contract and CONTRACTOR agrees to perform the work as altered.

b. Access to County Facilities

COUNTY will provide full access to equipment. Should conditions arise that access may be impractical because of removal, replacement, repair, restoration, reconstruction or natural disaster, suspension of duties will not cancel or suspend any provisions of this Contract.

c. Warranties and Guarantees

Any materials and supplies provided shall be the best of their grade and types, prepared according to the best available standards or accepted formulas, and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost the COUNTY upon due notice of deficiency. CONTRACTOR will warranty all labor will be performed in a thorough and workmanlike manner. All repairs or replacement parts will be free from defect in workmanship, design and material until the end of the contract or one (1) year from installation date, whichever is later.

d. Contract Administration

To assure compliance, a Contract Administration process will be an integral part of this Contract. COUNTY employees will be assigned as contract monitors for key locations throughout the County. Facilities Management will organize the procedure.

The Contract Administration process is an audit and feedback system and will be in addition to any of the other policies and procedures contained herein. The Contract Administration process is a total quality management tool that empowers the hands-on users to monitor and assure contract compliance.

No additional cost are anticipated to be incurred by the successful bidder caused by the Contract Administration process as long as contract compliance is maintained. Except for the more formalized feedback of findings, the normal vendor/user relationship will exist when within compliance and the Contract Administration process should be transparent.

**End of Exhibit A – Scope of Services (7 Pages)**

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/30/09)**

**1. OPENING:**

Responses will be publicly opened and respondent's name, and if a Bid the amount, will be read on the date and at the location defined in the *Invitation for Bid (IFB)* or *Request For Proposals (RFP)*. Proposals shall be opened so as to avoid disclosure of the contents of any proposal to competing Offerors during the process of negotiation. All interested parties are invited to attend.

**2. EVALUATION:**

Responses shall be evaluated to determine which response is most advantageous to the COUNTY considering evaluation criteria, conformity to the specifications and other factors.

If an award is made, the Pima County (COUNTY) will enter into an agreement with the one or multiple respondent(s) that submitted the lowest bid(s) and determined responsible for supplying the required goods or services. Unless otherwise specified on the Bid/Offer document determination of the low/lowest bids will be made considering the total bid amount.

The COUNTY reserves the following rights: 1) to waive informalities in the bid or bid procedure; 2) to reject the response of any persons or corporations that have previously defaulted on any contract with COUNTY or who have engaged in conduct that constitutes a cause for debarment or suspension as set forth in COUNTY Code section 11.32; 3) to reject any and all responses; 4) to re-advertise for bids previously rejected; 5) to otherwise provide for the purchase of such equipment, supplies materials and services as may be required herein; 6) to award on the basis of price and other factors, including but not limited to such factors as delivery time, quality, uniformity of product, suitability for the intended task, and bidder's ability to supply; 7) to increase or decrease the quantity herein specified. Pricing evaluations will be based on pre-tax pricing offered by vendor.

**3. AWARD NOTICE:**

A *Notice of Recommendation for Award* for IFB or RFP will be posted on the Procurement website and available for review by interested parties. A tabulation of responses will be maintained at the Procurement Department.

**4. AWARD:**

Awards shall be made by either the Procurement Director or the Board of Supervisors in accordance with the Pima County Procurement Code. COUNTY reserves the right to reject any or all offers, bids or proposals or to waive irregularities and informalities if it is deemed in the best interest of the COUNTY. Unless expressly agreed otherwise, resulting agreements are not exclusive, are for the sole convenience of COUNTY, and COUNTY reserves the right to obtain like goods or services from other sources.

**5. WAIVER:**

Each respondent, by submission of an offer, bid or proposal proclaims and agrees and does waive any and all claims for damages against COUNTY or its officers or employees when any of the rights reserved by COUNTY may be exercised.

**6. ACKNOWLEDGEMENT AND ACCEPTANCE:**

If Contractor's terms of sale are inconsistent with the terms of the resultant agreement, the terms herein shall govern, unless Contractor's terms are accepted in writing by COUNTY. No oral agreement or understanding shall in any way modify this order or the terms and conditions herein. Contractor's acceptance, delivery or performance called for herein shall constitute unqualified acceptance of the terms and conditions of the resultant agreement.

**7. INTERPRETATION and APPLICABLE LAW:**

The contract shall be interpreted, construed and given effect in all respects according to the laws of the State of Arizona. If any of Contractors' terms or conditions is not in agreement with County's terms and conditions as set forth herein, COUNTY's shall govern. This Agreement incorporates the complete agreement of the parties with respect to the subject matter of this Agreement. No oral agreement or other understanding shall in any way modify these terms and conditions.

**8. WARRANTY:**

Contractor warrants goods or services to be satisfactory and free from defects.

**9. QUANTITY:**

The quantity of goods ordered shall not be exceeded or reduced without **written** permission in the form of a properly executed blanket contract, purchase order or contract revision or amendment as required by COUNTY Procurement Code except in conformity with acknowledged industry tolerances. All quantities are estimates and no guarantee regarding actual usage is provided.

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/30/09)**

**10. PACKING:**

No extra charges shall be made for packaging or packing material. Contractor shall be responsible for safe packaging conforming to carrier's requirements. All packages shall bear the content(s) quantity, product identification, purchase order number, and destination address plainly marked in indelible ink on the exterior of each package.

**11. DELIVERY:**

On-time delivery of goods and services is an essential part of the consideration to be received by COUNTY.

A guaranteed delivery date, or interval period from order release date to delivery, must be given if requested by the Price offer document. Upon receipt of notification of delivery delay, COUNTY at its sole option and at no cost to the COUNTY may cancel the order or extend delivery times. Such extension of delivery times will not be valid unless extended in writing by an authorized representative of the COUNTY.

To mitigate or prevent damages caused by delayed delivery, COUNTY may require Contractor to deliver additional quantity utilizing express modes of transport, and or overtime, all costs to be Contractor responsibility. COUNTY reserves the right to cancel any delinquent order, procure from alternate source, and/or refuse receipt of or return delayed deliveries, at no cost to COUNTY. COUNTY reserves the right to cancel any order and/or refuse delivery upon default by Contractor concerning time, cost, or manner of delivery.

Contractor will not be held responsible for unforeseen delays caused by fires, strikes, acts of God, or other causes beyond Contractor's control, provided that Contractor provide immediate notice of delay.

**12. SPECIFICATION CHANGES:**

COUNTY shall have the right to make changes in the specifications, services, or terms and conditions of an order. If such changes cause an increase or decrease in the amount due under an order or in time required for performance, an acceptable adjustment shall be made and the order shall be modified in writing. Any agreement for adjustment must be made in writing. Nothing in this clause shall reduce Contractor's responsibility to proceed without delay in the delivery or performance of an order.

**13. INSPECTION:**

All goods and services are subject to inspection and testing at place of manufacture, the destination, or both, by COUNTY. Goods failing to meet specifications of the order or contract shall be held at Contractor's risk and may be returned to Contractor with costs for transportation, unpacking, inspection, repacking, reshipping, restocking or other like expenses to be the responsibility of Contractor. In lieu of return of nonconforming supplies, COUNTY, at its sole discretion and without prejudice to COUNTY's rights, may waive any nonconformity, receive the delivery, and treat the defect(s) as a warranty item, but waiver of any condition shall not be considered a waiver of that condition for subsequent shipments or deliveries.

**14. SHIPPING TERMS:**

Unless stated otherwise by the agreement documents, delivery terms are to be F.O.B. Destination & Freight Prepaid Not Billed ("F.O.B. Destination") are to be included in the Unit Price offered by Contractor and accepted by the COUNTY.

**15. PAYMENT TERMS:**

Payment terms are net 30, unless otherwise specified by the agreement documents.

**16. ACCEPTANCE OF MATERIALS AND SERVICES:**

COUNTY will not execute an acceptance or authorize payment for any service, equipment or component prior to delivery and verification that all specification requirements have been met.

**17. RIGHTS AND REMEDIES OF PIMA COUNTY FOR DEFAULT:**

In the event any item furnished by the Contractor in the performance of the agreement should fail to conform to the specifications thereof, or to the sample submitted by the Contractor, COUNTY may reject same, and it shall thereupon become the duty of the Contractor to reclaim and remove the same, without expense to COUNTY, and immediately replace all such rejected items with others conforming to the specifications or samples. Should the Contractor fail, neglect, or refuse immediately to do so, COUNTY, shall have the right to purchase in the open market, in lieu thereof, a corresponding quantity of any such items and to deduct from any monies due or that may become due to the Contractor the difference between the price named in the contract or purchase order and actual cost to COUNTY. In the event the Contractor shall fail to make prompt delivery as specified of any item, the same conditions as to the rights of COUNTY to

**PIMA COUNTY STANDARD TERMS AND CONDITIONS 07/30/09)**

purchase in the open market and invoke the reimbursement condition above shall apply, except when delivery is delayed by fire, strike, freight embargo, or acts of god or of the government. In the event of cancellation of the contract or purchase order, either in whole or in part, by reason of the default or breach by the Contractor, any loss or damage sustained by COUNTY in procuring any items which the Contractor agreed to supply shall be borne and paid for by the Contractor. The rights and remedies of COUNTY provided above shall not be exclusive and are in addition to any other rights and remedies provided by law or under the contract.

**18. FRAUD AND COLLUSION:**

Each Contractor, by submission of a bid, proclaims and agrees that no officer or employee of COUNTY or of any subdivision thereof has: 1) aided or assisted the Contractor in securing or attempting to secure a contract to furnish labor, materials or supplies at a higher price than that proposed by any other Contractor; 2) favored one Contractor over another by giving or withholding information or by willfully misleading the bidder in regard to the character of the material or supplies called for or the conditions under which the proposed work is to be done; 3) will knowingly accept materials or supplies of a quality inferior to those called for by any contract; 4) any direct or indirect financial interest in the offer or resulting agreement. Additionally, during the conduct of business with COUNTY, the Contractor will not knowingly certify, or induce others to certify, to a greater amount of labor performed than has been actually performed, or to the receipt of a greater amount or different kind of material or supplies that has been actually received. If at any time it shall be found that the awardee(s) has in presenting any offer(s) colluded with any other party or parties for the purpose of preventing any other offer being made, then the agreement so awarded shall be terminated and that person or entity shall be liable for all damages sustained by COUNTY.

**19. COOPERATIVE USE OF RESULTING AGREEMENT:**

As allowed by law, the COUNTY has entered into cooperative procurement agreements that enable other Public Agencies to utilize procurement agreements developed by the COUNTY. The Contractor may be contacted by participating agencies and requested to provide services and products pursuant to the pricing, terms and conditions defined by the COUNTY blanket contract, purchase order or contract. Minor adjustments are allowed subject to agreement by both Contractor and Requesting Party to accommodate additional cost or other factors not present in the COUNTY agreement and required to satisfy particular Public Agency code or functional requirements and are within the intended scope of the solicitation and resulting agreement. Any such usage shall be in accordance with State, COUNTY and other Public Agency procurement rules, regulations and requirements and shall be transacted by blanket contract purchase order or contract between the requesting party and Contractor. Contractor shall hold harmless COUNTY, its officers, employees, and agents from and against all liability, including without limitation payment and performance associated with such use. A list of agencies that are authorized to use COUNTY agreements can be viewed at the Procurement Department Internet home page: <http://www.pima.gov/procure> by selecting the link titled *Authorized Use of COUNTY Agreements*.

**20. PATENT INDEMNITY:**

Contractor shall hold COUNTY, its officers, agents and employees, harmless from liability of any nature or kind, including costs and expenses, for infringement or use of any copyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the blanket contract purchase order or contract. Contractor may be required to furnish a bond or other indemnification to COUNTY against any and all loss, damage, costs, expenses, claims and liability for patent or copyright infringement.

**21. INDEMNIFICATION:**

Contractor shall indemnify, defend, and hold harmless COUNTY, its officers, employees and agents from and against any and all suits, actions, legal administrative proceedings, claims or demands and costs attendant thereto, arising out of any act, omission, fault or negligence by the Contractor, its agents, employees or anyone under its direction or control or on its behalf in connection with performance of the blanket contract, purchase order or contract. Contractor warrants that all products and services provided under this contract are non-infringing. Contractor will indemnify, defend and hold COUNTY harmless from any claim of infringement arising from services provided under this contract or from the provision, license, transfer or use for their intended purpose of any products provided under this Contract.

**22. UNFAIR COMPETITION AND OTHER LAWS:**

Responses shall be in accordance with Arizona trade and commerce laws (Title 44 A.R.S.) and all other applicable COUNTY, State, and Federal laws and regulations.

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/30/09)**

**23. COMPLIANCE WITH LAWS:**

Contractor shall comply with all federal, state, and local laws, rules, regulations, standards and Executive Orders, without limitation. The laws and regulations of the State of Arizona shall govern the rights, performance and disputes of and between the parties. Any action relating to this Contract shall be brought in a court of the State of Arizona in COUNTY.

Any changes in the governing laws, rules, and regulations during an agreement shall apply, but do not require an amendment/revisions.

**24. ASSIGNMENT:**

Contractor shall not assign its rights to the resultant agreement, in whole or in part, without prior written approval of the COUNTY. Approval may be withheld at the sole discretion of COUNTY, provided that such approval shall not be unreasonably withheld.

**25. CONFLICT OF INTEREST:**

All agreements are subject to the provisions of A.R.S. § 38-511, the pertinent provisions of which are incorporated into and made part of all resultant contracts or purchase orders as if set forth in full herein.

**26. NON-DISCRIMINATION:**

CONTRACTOR agrees that during the performance of this contract, CONTRACTOR shall not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin. CONTRACTOR shall comply with the provisions of Arizona Executive Order 75-5, as amended by Executive Order 99-4, which is incorporated into this Contract as if set forth in full herein.

**27. NON-APPROPRIATION OF FUNDS:**

Pursuant to the provisions of A.R.S. § 11-251, sub-section 42, this agreement may be canceled if for any reason the COUNTY Board of Supervisors does not appropriate funds for the stated purpose of maintaining any agreement. In the event of such cancellation, COUNTY shall have no further obligation, other than for services or goods that have already been received.

**28. PUBLIC INFORMATION:**

Pursuant to A.R.S. § 39-121 et seq., and A.R.S. § 34-603(G) in the case of construction or Architectural and Engineering services procured under A.R.S. Title 34, Chapter 6, all information submitted in response to this solicitation, including, but not limited to, pricing, product specifications, work plans, and any supporting data becomes public information and upon request, is subject to release and/or review by the general public including competitors.

Any records submitted in response to this solicitation that Contractor believes constitute proprietary, trade secret or otherwise confidential information must be appropriately and prominently marked as CONFIDENTIAL by Contractor prior to the close of the solicitation.

Notwithstanding the above provisions, in the event records marked CONFIDENTIAL are requested for public release pursuant to A.R.S. § 39-121 et seq., COUNTY shall release records marked CONFIDENTIAL ten (10) business days after the date of notice to the Contractor of the request for release, unless Contractor has, within the ten day period, secured a protective order, injunctive relief or other appropriate order from a court of competent jurisdiction, enjoining the release of the records. For the purposes of this paragraph, the day of the request for release shall not be counted in the time calculation. Contractor shall be notified of any request for such release on the same day of the request for public release or as soon thereafter as practicable.

COUNTY shall not, under any circumstances, be responsible for securing a protective order or other relief enjoining the release of records marked CONFIDENTIAL, nor shall COUNTY be in any way financially responsible for any costs associated with securing such an order.

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/27/09)**

**29. CUSTOM TOOLING, DOCUMENTATION AND TRANSITIONAL SUPPORT:**

Costs to develop all tooling and documentation, such as and not limited to dies, molds, jigs, fixtures, artwork, film, patterns, digital files, work instructions, drawings, etc. necessary to provide the contracted services or products and are unique to the services or products supplied to COUNTY are included in the agreed upon Unit Price unless specifically stated otherwise in the agreement. It is agreed that such tools and documentation are the property of COUNTY and shall be marked, as is practical, as the "Property of Pima County" and if requested by COUNTY a copy of the tooling and documentation shall be delivered to COUNTY within twenty days of acceptance by the COUNTY of the first article sample, or not later than ten days of termination of the agreement associated with their development, without additional cost to COUNTY. The Contractor also agrees to act in good faith to facilitate the transition of work to a subsequent Contractor if and as reasonably requested by COUNTY at no additional cost. Should exceptional circumstances be present that may justify an additional charge, the Contractor may submit said justification and proposed cost and negotiate an agreement acceptable to both Contractor and COUNTY, but Contractor may not withhold any requested tooling, document or support as defined above that would delay the orderly, efficient and prompt transition of work. Should conduct by the Contractor result in additional costs to the COUNTY the Contractor agrees to reimburse the COUNTY for said actual and incremental costs provided that the COUNTY had given the Contractor reasonable time to respond to the COUNTY's requests for support.

**30. AMERICANS WITH DISABILITIES ACT:**

Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (public law 101-336, 42 USC 12101-12213) and all applicable federal regulations under the act, including 28 CFR parts 35 and 36.

**31. NON-EXCLUSIVE:**

Agreements resulting from this solicitation are non-exclusive and are for the sole convenience of Pima County which reserves the right to obtain like goods and services from other sources for any reason.

**32. PROTESTS:**

An interested party may file a protest regarding any aspect of a solicitation, evaluation, or recommendation for award. Protests must be filed in accordance with the Pima County Procurement Code, Section 11.20.010.

**33. TERMINATION:**

COUNTY reserves the right to terminate any blanket contract, purchase order, contract or award, in whole or in part, at anytime, without penalty or recourse when in the best interests of the COUNTY, Upon receipt of written notice, Contractor shall immediately cease all work as directed by the notice, notify all sub-Contractor of the effective date of termination and take appropriate actions to minimize further costs to the COUNTY. In the event of termination under this paragraph, all documents, data, and reports prepared by the Contractor under the contract shall become the property of and be promptly delivered to the COUNTY. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination. The cost principles and procedures defined by A.A.C. R2-7-701 shall apply.

**34. ORDER OF PRECEDENCE-CONFLICTING DOCUMENTS:**

In the event that there are inconsistencies between agreement documents, following is the order of precedence, superior to subordinate, that shall be applied to resolve the inconsistency: blanket contract; purchase order; offer agreement or contract attached to a blanket contract or purchase order; standard terms and conditions; other solicitation documents.

**35. INDEPENDENT CONTRACTOR:**

The status of the Contractor shall be that of an independent Contractor. Neither Contractor nor Contractor officer's agents or employees shall be considered an employee of COUNTY or be entitled to receive any employment-related fringe benefits under the COUNTY Merit System. Contractor shall be responsible for payment of all federal, state and local taxes associated with the compensation received pursuant to this Contract and shall indemnify and hold

COUNTY harmless from any and all liability which COUNTY may incur because of Contractor's failure to pay such taxes. Contractor shall be solely responsible for program development and operation.

**36. BOOKS AND RECORDS:**

Contractor shall keep and maintain proper and complete books, records and accounts, which shall be open at all reasonable times for inspection and audit by duly authorized representatives of COUNTY. In addition, Contractor shall retain all records relating to this contract at least 5 years after its termination or cancellation or, if later, until any related pending proceeding or litigation has been closed.

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/27/09)****37. COUNTERPARTS:**

The blanket contract, purchase order or contract awarded pursuant to this solicitation may be executed in any number of counterparts and each counterpart shall be deemed an original, and together such counterparts shall constitute one and the same instrument. For the purposes of the blanket contract, purchase order or contract, the signed offer of Respondent and the signed acceptance of COUNTY shall each be deemed an original and together shall constitute a binding blanket contract, purchase order or contract, if all other requirements for execution have been met.

**38. AUTHORITY TO CONTRACT:**

Contractor warrants its right and power to enter into the blanket contract, purchase order or contract. If any court or administrative agency determines that COUNTY does not have authority to enter into the blanket contract, purchase order or contract, COUNTY shall not be liable to Contractor or any third party by reason of such determination or by reason of the blanket contract, purchase order or contract.

**39. FULL AND COMPLETE PERFORMANCE:**

The failure of either party to insist on one or more instances upon the full and complete performance with any of the terms or conditions of the blanket contract, purchase order or contract to be performed on the part of the other, or to take any action permitted as a result thereof, shall not be construed as a waiver or relinquishment of the right to insist upon full and complete performance of the same, or any other covenant or condition, either in the past or in the future. The acceptance by either party of sums less than may be due and owing it at any time shall not be construed as an accord and satisfaction.

**40. SUBCONTRACTOR:**

CONTRACTOR shall be fully responsible for all acts and omissions of any subcontractor and of persons directly or indirectly employed by any subcontractor, and of persons for whose acts CONTRACTOR may be liable to the same extent that the CONTRACTOR is responsible for the acts and omissions of persons directly employed by it. Nothing in this contract shall create any obligation on the part of COUNTY to pay or see to the payment of any money due any subcontractor, except as may be required by law.

**41. SEVERABILITY:**

Each provision of this Contract stands alone, and any provision of this Contract found to be prohibited by law shall be ineffective to the extent of such prohibition without invalidating the remainder of this Contract.

**42. LEGAL ARIZONA WORKERS ACT COMPLIANCE**

CONTRACTOR hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to CONTRACTOR's employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). CONTRACTOR shall further ensure that each subcontractor who performs any work for CONTRACTOR under this contract likewise complies with the State and Federal Immigration Laws.

COUNTY shall have the right at any time to inspect the books and records of CONTRACTOR and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.

Any breach of CONTRACTOR's or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other provision of this section, shall be deemed to be a material breach of this Contract subjecting CONTRACTOR to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, CONTRACTOR shall be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion.

CONTRACTOR shall advise each subcontractor of COUNTY's rights, and the subcontractor's obligations, under this Article by including a provision in each subcontract substantially in the following form:

**PIMA COUNTY STANDARD TERMS AND CONDITIONS (07/27/09)**

"SUBCONTRACTOR hereby warrants that it will at all times during the term of this contract comply with all federal immigration laws applicable to SUBCONTRACTOR's employees, and with the requirements of A.R.S. § 23-214 (A). SUBCONTRACTOR further agrees that COUNTY may inspect the SUBCONTRACTOR's books and records to insure that SUBCONTRACTOR is in compliance with these requirements. Any breach of this paragraph by SUBCONTRACTOR will be deemed to be a material breach of this contract subjecting SUBCONTRACTOR to penalties up to and including suspension or termination of this contract."

Any additional costs attributable directly or indirectly to remedial action under this Article shall be the responsibility of CONTRACTOR. In the event that remedial action under this Article results in delay to one or more tasks on the critical path of CONTRACTOR's approved construction or critical milestones schedule, such period of delay shall be deemed excusable delay for which CONTRACTOR shall be entitled to an extension of time, but not costs.

**END OF PIMA COUNTY STANDARD TERMS AND CONDITIONS**  
**(July 30, 2009)**